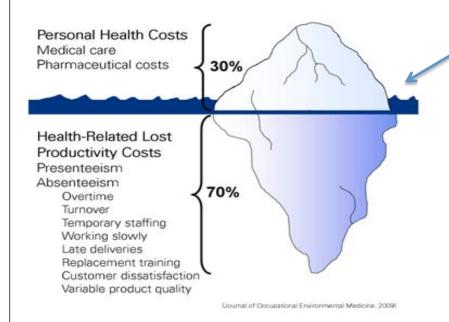






The Total Cost of an Unhealthy Population

Full Cost of Poor Health to Employers



Only 30% of the total cost of an unhealthy population is shown in direct healthcare costs



Communication Occurs in Multiple Ways

Communication campaign may include;

- Onsite meetings by EH
- Webinars
- Posters
- Email campaigns
- Home mailings
- Flyers
- Payroll stuffers





Behavior Defines Health Status



- 1. Diabetes
- 2. Coronary Artery Disease
- 3. Hypertension
- 4. Back Pain
- 5. Obesity
- 6. Cancer
- 7. Asthma
- 8. Arthritis

drive 15 chronic conditions

- 9. Allergies
- 10. Sinusitis
- 11. Depresssion
- 12. Congestive Heart Failure
- 13. Lung Disease (COPD)
- 14. Kidney Disease
- 15. High Cholesterol

for 80% of total costs for all chronic illnesses worldwide

2010 World Economic Forum



EngagementHealth Changes Behaviors





EH Engage Program

- ✓ Open to all employees & spouses (excluding children), regardless of health status
- √ Participation based, no results required
- √52 weeks in length
- ✓ All aspects available in English and Spanish
- ✓ Requires ~4 hours per year time commitment





Registration is Simple and Convenient

Participants have two options for registration:

- •Online www.engagementhealth.net
- **By Phone** (888) ENG HLTH (1-888-364-4584)

Participants choose their own times for:

- Health Screen
- Health coaching calls





Healthy Behaviors Assessment

Administration:

- Online
- Paper Copy

About 50 questions:

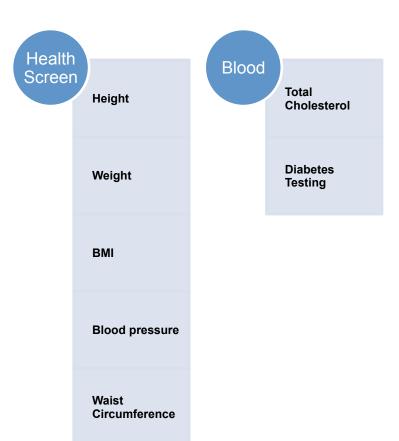
- •Results available online immediately
- •Results are for informational purposes only
- •Reviewed with Health Coach

HEALTH RISK MEASURE	HIGH RISK CRITERIA
BODY WEIGHT	BMI >27.5
STRESS	HIGH
SAFETY BELT USE	USING SAFETY BELT <100% OF THE TIME
PHYSICAL ACTIVITY	<one a="" th="" time="" week<=""></one>
BLOOD PRESSURE	SYSTOLIC >139 OR DIASTOLIC>89 mmHg
LIFE SATISFACTION	PARTLY OR NOT SATISFIED
SMOKING	CURRENT SMOKER
PERCEPTION OF HEALTH	FAIR OR POOR
ILLNESS DAYS	>5 DAYS LAST YEAR
EXISTING MEDICAL PROBLEM	HEART DISEASE, CANCER, DIABETES, STROKE
CHOLESTEROL	>240mg/dl (TC); <40 mg/dl (HDL) m; <50 mg/dl (HDL)f; >160mg/dl (LDL)
ALCOHOL	MORE THAN 14 DRINKS /WEEK



Onsite Screening is Quick and Confidential

- Flexible Screening Options
 - ✓ Onsite at CCCCD locations
 - ✓ Doctor fax form
- Finger stick
- •Results review with health professional onsite





Four Required Health Coaching Calls per Year

First Quarter call:

- Health Behaviors Assessment
- •Health Screen / Biometric Data
- Targeted Risk Program Selection
- Set Health goals

Quarterly calls 2,3,& 4:

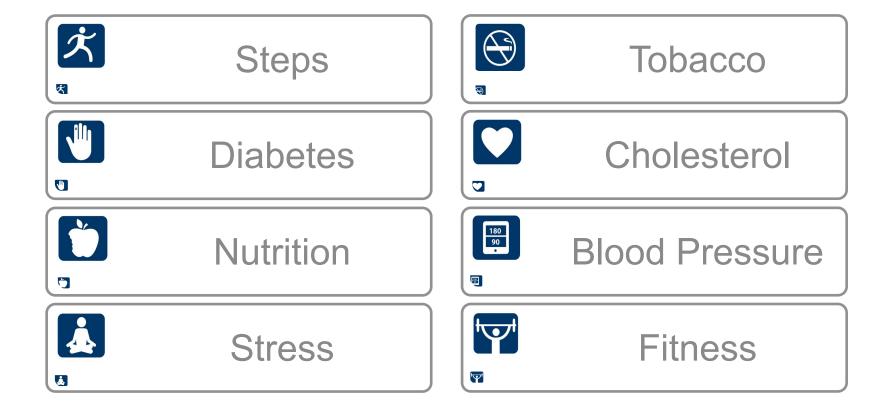
- Program progress
- Preventative Care Counseling
- Dental care
- Age appropriate services (mammograms)
- Disease management referrals



*Unlimited inbound calls



Everyone Chooses One Program Per Year





Engagement is Easy and Convenient

Healthy Behavior Reinforcement:

•Regular Reporting:

Kiosk Mobile reporting

Online Touchtone telephone



•4 weeks per month

•Individual reminders via email, text, voice

•~4 minutes per week

·Health awareness data recorded:

Weight Steps

Blood pressure Nutrition log







Each Participant has their Own Health Dashboard





Multiple Member Resources

All members have access to:

- Online Personal Health Dashboard
- Live Telephone Support
- Email Support
- •28-day Meal Planner
- Monthly e-Newsletter & recipe
- Health Education Materials





Privacy is a Primary Concern

- Your personal health information is private
- ·EngagementHealth does not share personal information with your employed
- McAfee secure web site
- •EngagementHealth follows HIPPA guidelines









